

Dear Orthometals client,

I'd like to start out by saying we hope all is well, and that you have had some time to recover from all of the challenges that Corona brought us.

During the Corona period, instead of travelling, we used our time to reflect and innovate our processes. I think many companies have used this "break" to do the same thing. This opportunity was a silver lining during a very difficult time.

For over a decade, we have been working together with Austeng Engineering. Ross, Lyn, and their dedicated team have put a lot of effort into spreading the word and showing people all of the advantages that come from our unique recycling process. We can't thank them enough for all the hard work they have put in.

In 2019, Austeng hired Gerard Robbers to do all the logistical work in the Eastern states, and handle the explosive growth in the logistic demand that came with all the crematories joining our solution. Gerard continued to expand his activities for us. At the moment, Gerard is doing 75% of our collections. To keep our logistical costs under control, we decided to move our logistic center and warehousing from Geelong to Sydney last year.

Over the last few months Ross, Gerard and I have had some conversations about the future of the management of the collections. With the balance shifting to Gerard, Ross decided that it is time to give Gerard the opportunity to completely run the logistical management for OrthoMetals. As we have integrated all the collections in our software system, we will support Gerard with planning his trips from The Netherlands. Ross, Lyn, and the Austeng team will take a step into the background but will be available when they are needed. They will also be a familiar face and can answer all your questions at future shows and conferences.

This new change means that the contact information will also change- Gerard will be available for all questions.

As from now, please use the following contact information if you'd like to reach us:

Gerard Robbers (logistics and direct representation)

Mail: Gerard@orthometals.com

Mobile: +61 (0) 419361348

Based: Tahtra NSW

In The Netherlands, Gerard will be supported by Maaïke Rolfes, who will take care of the invoices and payments.

Maaïke Rolfes (Invoicing, payments and support)

Mail: Maaïke@orthometals.nl

Based: Meppel, The Netherlands

We would like to thank you for the trust you have given our company, and we are convinced that with these changes, we will be able to maintain our service at the highest level.

I hope we can all enjoy travelling soon again and that we can celebrate this change in person one day soon.

Until then,
Kind regards,

Hidde Verberne